The Governor’s Office of Economic Development (GOED) provides financial incentives for business relocation and expansion to select companies that create new, high-paying jobs in Utah. Incentives are offered as either tax credits or grants.

Economic Development Tax Increment Financing (EDTIF)

A post-performance tax credit rebate for up to 30 percent of new state tax revenues over the life of the project, which is typically five to ten years.

Industrial Assistance Fund (IAF)

A post-performance grant for the creation of high-paying jobs in the state.

EDTIF and IAF Requirements

- Create at least 50 new jobs
- Pay above average wages
- Demonstrate company stability and profitability
- Secure commitment from local community to provide a local incentive
- Demonstrate competition with other locations
- Enter into an incentive agreement with GOED that specifies performance milestones

Incentives Criteria

Incentives are offered as tax credit rebates or grants and are based on the following:

1. **Post-performance** – Disbursed after the company has met contractual performance benchmarks such as job creation and payment of new state taxes.

2. **Single Taxpayer** – Amounts are based on new state taxes generated by the project.

3. **Competition** – Must make Utah competitive with other locations.

EDTIF Activity

FY 2010 to FY 2015

- Incented projected jobs: 42,962
- Incented projected wages: $29.6 billion
- Incented projected cap-ex: $6.5 billion
- Incented project state tax revenue: $2.5 billion
- Incentives offered: 109

For more information, contact: Thomas Wadsworth, Director twadsworth@utah.gov 801-538-8825 business.utah.gov/incentives
APPLICATION PROCESS FOR EDTIF & IAF

1. Meet with GOED incentives team to complete and submit application. Complete applications are due the first day of the month for presentation to the board the following month.

2. Work with local community to obtain committed local incentives.

3. Incentive applications are considered by the GOED Board’s Incentives Committee, typically the fourth Thursday of the month, and a preliminary decision is recommended to the full GOED Board.

4. The GOED Board meets on the second Thursday of the month and makes a final decision on the incentives application.

5. GOED sends a Commitment Letter to the company detailing the incentive offer and performance milestones.

6. The company countersigns and returns the Commitment Letter to the Governor’s Office of Economic Development.

7. GOED and the company enter into an incentive agreement.

Other Incentive Programs:

Private Activity Bond: Offer tax-exempt financing at lower costs and longer terms to private entities for qualified projects.

Motion Picture Incentive Program: A post-performance financial incentive provided to production companies in order to help develop a strong motion picture industry presence in the state. Also applies to video game development.

Rural Fast Track: A post-performance grant only available to small companies in rural Utah.

Technology Commercialization & Innovation Program (TCIP): State-funded grant program developed to accelerate the commercialization of promising technologies that have strategic value for Utah.

More information is available at business.utah.gov.